

# MATERRA

CUNAT FAMILY VINEYARDS

## ADDRESS

Winery and Tasting Room  
4326 Big Ranch Road  
Napa Valley, CA 94558  
[www.materrawines.com](http://www.materrawines.com)  
707-224-4900

Media Requests  
Neena Cunat Heitz  
[neena@materrawines.com](mailto:neena@materrawines.com)

## *the* CUNAT FAMILY

From his days as a young boy working on a Midwest farm, Brian Cunat developed an interest and respect for agriculture and farming that has grown into a life's passion and a dream. Brian and his wife, Miki, have traveled extensively, touring wineries, walking vineyards and enjoying local cuisines and flavors. Their first visit to the Napa Valley, with its natural beauty and welcoming residents, along with the exceptional quality of wines produced from the region, gave real inspiration to their family dream.

In 2007, Brian decided to combine his love of wine and his dream of farming by purchasing a 50-acre property in the Oak Knoll District of Napa Valley. Working with an expert team of vineyard managers and winemakers, the property was transformed with Merlot, Petit Verdot, Malbec, Chardonnay, Sauvignon Blanc and Viognier.

The Cunat family is involved in the winery operations on a daily basis. The oldest daughter, Neena, has worked in Napa since 2007 and oversees the daily operations as well as the company's marketing and public relations. The younger daughter has been instrumental in the designs of the product labels and collateral materials. Additionally, Brian's brother, John, and the extended Cunat family are supportive investors in Cunat Family Vineyards as well as active brand advocates.

Each Materra wine is a perfect expression of the land, the grapes, the passion the Cunat family has invested in each bottle and the unyielding quality delivered consistently by the growing conditions and terroir of the Napa Valley. Brian and the entire Cunat family look forward to sharing their dreams with you over a glass of Materra.

## *the* MEANING of MATERRA

Materra (a rough translation of Mother Earth in Latin) is not only the name of the wine but also represents the family's commitment to finding the best soils, climates and water, nurturing these elements and embracing and enhancing Mother Earth's gifts to produce some of the highest quality grapes and wines from the Oak Knoll district in Napa Valley. The vines are farmed using environmentally sustainable methods and the production, storage and hospitality facilities on the property are all being designed in conjunction with the family's commitment to producing the highest quality wines with the smallest possible impact on the environment.

## *our* WINES

Cunat Family Vineyards, located in the Oak Knoll District of the Napa Valley, combine terroir, hand-selected and planted vines, a relatively cooler micro-climate and the extraordinary talents of a dedicated team to produce the award-winning Materra wines.

Merlot, Napa Valley, Oak Knoll District

Cabernet Sauvignon, Napa Valley, St. Helena

Chardonnay, Napa Valley, Oak Knoll District, Estate Grown

Viognier, Napa Valley, Oak Knoll District, Estate Grown

Sauvignon Blanc, Napa Valley, Oak Knoll District, Estate Grown

Several exclusive red wines will be available to Dean's List Members, including the Cunat Reserve, Midnight, Howell Mountain Cabernet and Diamond Mountain Cabernet, and Petite Sirah.

## *our* DEAN'S LIST

Dean's List benefits include 2 shipments annually, exclusive Member wines, VIP tastings and invitations to private winery events. Sign up is available on the company website.

## WINEMAKERS

While the Cunat Family members are involved in all facets of the winemaking process, consulting winemakers Bruce Regalia and Michael Trujillo provide specialized expertise and oversight to the process.

## TASTING ROOM

Open 10am - 4pm, call or visit the website for current hours.  
Closed: New Years Day, Easter Sunday, Thanksgiving and Christmas Day.

Wine gifts and merchandise are available for purchase

Large format bottles are available

Private tastings and tours available for up to 10 people, by appointment

## PRODUCTION

As the vineyards on the family property are re-planted, production of Materra wines continues to increase. Current production is approximately 7,000 cases annually.

## DISTRIBUTION

All Materra | Cunat Family Vineyard wines are available for purchase on the company website and are also distributed in select U.S. markets.

## *event* CALENDAR

Both public and member only events are scheduled and hosted throughout the year. Check the website for details, dates and more information.